



## Friday, July 26, 2013

Schedule:
Registration & Networking
10:00am – 10:30am
Meet the Buyers Event
10:30am – 12:30pm

Location:
City of Poway Council
Chambers
13325 Civic Center Drive
Poway, CA

Registration: www.sandiegosmallbiz.com

No Fee to Attend









## Do You Want to Increase Sales? Get More Contracts? Network with Other Businesses?

## The Meet the Buyers Tour Is Coming to Poway on July 26, 2013

The North San Diego Small Business Development Center Hosted By MiraCosta College, City of Poway and Assemblymember Brian Maienschein Present

## **MEET THE BUYERS**

Meet the Buyers gives you information, tips and ways to successfully work with government agencies, prime contractors and large corporations. Find out from buyers and experts what they want and need from small business vendors.

This is your chance to meet buyers, experts, other business owners and special guests, Congressman Peters, Assemblymember Maienschein and City of Poway Mayor Higginson.

Cheryl Brown, SBDC Government Contracting Specialist will lead a fast-paced and informative discussion featuring buyers and experts.

You will find out the truth about government contracting, certifications, how to market your products and services successfully to decision makers and much more.

Expected Participants include: Life Technologies, PCL Construction, SANDAG, General Atomics, Kiewit Sundt Project, Austin Sundt Project and others.

There will be resources from the North San Diego SBDC, K-Praise, 1170 AM KCBQ, EDD, BOE, San Diego North Economic Development Council, Poway Chamber of Commerce, and the City of Poway, Spread the Word to All of Your Associates!





